



DAVID  
PHILLIPS/  
STUDENT



# York Residential Landlords Association Furniture Replacement Proposal

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We specialise in creating spaces that inspire the creators and innovators of tomorrow. David Phillips is the UK's leading specialist supplier of design and furnishing services.

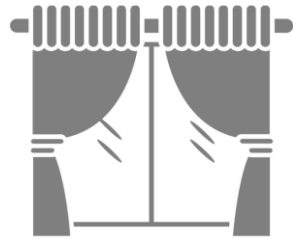
- Over **50 years of experience** at servicing the student sector
- Nationwide provider with over **230,000sqft warehousing**
- Over **60,000 student rooms** supplied
- Fleet of over **50 new vans** with over **150 full time installers**, doing over **1,500 deliveries** each week.
- Delivered through a team of **253 industry experts**
- The one stop shop for **all of your student furniture requirements.**



The University of Manchester



**Loose & Fitted  
Furniture**



**Window  
Treatments**



**Flooring**



**Appliances**

*“We have extensive access via our supply chain to source what you require, even if not in stock initially”*



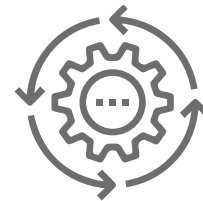
### **Design and Requirements**

We understand your requirements which can be full design or simple service to replenish when the time arises.



### **Source and Deliver**

Sourcing your items from across our 230ksqft UK warehousing to effectively deliver in a timely manner, nationwide.



### **Assemble, Install and Remove**

Not only do we deliver, we have one footprint into the residence to assemble, install and then remove any previous furniture.



### **On-Going support**

Personal and Dedicated account management always on hand. 100% of our products coming with a warranty to further reassure of the quality of furniture we supply.

*“We will only recommend high performance, contract grade furniture”*



**Contract grade furniture** that will be robust and include **warranties** to guarantee peace of mind.



**Personal delivery service** to your installation property.



Our team of installers will **save your teams time**, resource and money; taking the hassle out of **assembly and install**.



We **remove any unwanted furniture**, saving your team having to dispose of; meaning we can provide a fully **end to end service**, in a **single footprint**.



We build lasting partnerships that allow access to **financial incentives and rewards** for doing business with us.

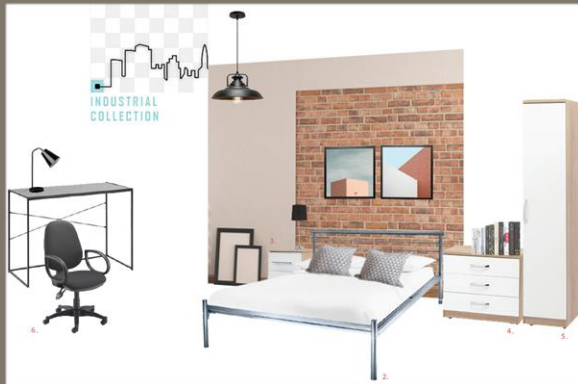
***“We will remove the headaches associated with managing replenishment furniture for your 300 + Landlords”***

# DAVID PHILLIPS STUDENT | BEDROOM PACKS | 2021

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*Our Bedroom Packs have been created to provide a **design-led; simple and cost-effective solution, to save you time and money when it comes to replacing your student furniture.***

**BED FRAME | MATTRESS | CHEST OF DRAWERS | WARDROBE | DESK | CHAIR**



**Essential | £589.00**



**Premium | £789.00**



**Premium Plus | £989.00**



**Exclusive | £1,189.00**

DESIGN | FURNITURE SOURCING | DELIVERY | ASSEMBLY | INSTALLATION | REMOVAL

Pack prices exclude VAT, For more information, email [student@davidphillips.com](mailto:student@davidphillips.com)

# DAVID PHILLIPS STUDENT | COMMON SPACE PACKS | 2021

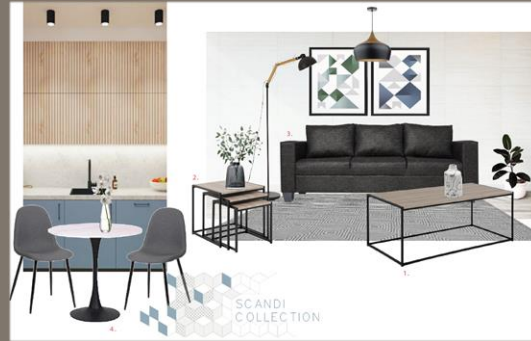
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*New for our customers in 2021; our Common Space Packs. Just like our Bedroom Packs, simple and cost-effective packages for the common spaces in your property.*

**2 SEATER SOFA | DINING TABLE | 2 DINING CHAIRS | COFFEE TABLE**



**Essential | £449.00**



**Premium | £599.00**



**Premium Plus | £849.00**



**Exclusive | £1,249.00**

DESIGN | FURNITURE SOURCING | DELIVERY | ASSEMBLY | INSTALLATION | REMOVAL

*Pack prices exclude VAT, For more information, email [student@davidphillips.com](mailto:student@davidphillips.com)*

**HOW Rewarding IS YOUR FURNITURE?**

DAVID PHILLIPS/ REWARDS

**£100** TO SPEND AT RETAILERS OF YOUR CHOICE

1 2 3 4 5 6 7 7 8 1 0

Fancy some sushi with your sofa?  
Or a manicure with your mattress?  
How about some wine with your wardrobe?

If you're in property management and ordering furniture, just sign up to David Phillips Rewards and get the choice of hundreds of fantastic gifts.

Laithwaite's WINE TESCO GO APE John Lewis ticketmaster®

STARBUCKS® Virgin EXPERIENCE DAYS M&S YD! Nando's ODEON

The above retailers are just examples - the choice is yours!

We have a number of initiatives in place to reward you for doing business with us, below are some of the options available:

- We have a rewards scheme to provide recognition for doing business with us
- Some partners look to opt for a commission structure when agreed financial levels are met
- An agreed level of discount for a set amount of time.





**Bespoke basket of furniture** created, with all members able to access to place orders.



A number of agreed delivery dates per month where purchases can benefit from **reduced delivery costs**.



We want to **build a lasting partnership**, so welcome feedback and other suggestion on how we can tailor our service to best benefit your membership.

*“Creating a bespoke proposition that gives your Landlords access to discounts and a unique service, not available to other customers”*

# THANK YOU



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